

## Ella Leonard Partner

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## Overview

Ella Leonard is a partner and head of the funds, finance and regulatory department at Fladgate.

She specialises in advising fund managers, asset and investment managers, promoters, sponsors and investors on issues surrounding the structuring, marketing and equity raising, financing, establishment, operation and exit of investment funds and collective investment schemes.

Ella has a noted reputation for advising on both onshore and offshore structures including limited partnerships, GPs, LLPs, limited companies, unit trusts and cell companies. Her funds practice includes expertise in debt funds, real estate and private equity. Through her time practising in the Middle East, and her continuing to act for many sizeable Middle Eastern family offices, she is also experienced in Islamic finance products.

Ella acts for Tritax, 23 Capital, Tadamon Capital, various private onshore and offshore funds, large family offices and others.

She recently acted on the structuring and establishment of an £400m alternative investment fund in the debt fund space. The fund was financed by listed loan notes and a significant credit line with a global financial institution.

Ella is consistently ranked as a leading individual in investment funds by Chambers UK.

She is very interested in the education of the next generation, chairing the PACT Educational Trust and sitting on the boards of Clifton College and two grant-giving educational trusts.

## Expertise

### Corporate law

- [Investment Funds](#)
- [Corporate Real Estate](#)
- [Mergers & Acquisitions](#)

## Industry

### [Family Offices](#)

### [Fintech](#)

### [Professional Practices](#)

### [Real Estate](#)

### [International](#)

### [Financial Institutions](#)

## International

### [Offshore](#)

### [Middle East](#)

## Location

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## Contact Us

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# Experience

- Acting on the structuring and establishment of a £400m alternative investment fund in the debt fund space. The fund was financed by listed loan notes and a significant credit line with a global financial institution.
- Advising a renewables fund structured through Bermuda, Canada, the US, Luxembourg, Guernsey and the UK on rationalisation of the structure and further fundraising.
- Setting up a new alternative investment fund structure to take up opportunities for pan-European investment in a variety of renewable energy projects.
- Advising an investment manager on a restructuring of its group activities with a view to minimising the impact of the AIFMD on its business.
- Advising Tadhamon Capital, administrators of a Bahraini Shari'ah compliant investment fund, on its acquisition of various development sites for student accommodation throughout the UK, including the establishment of a Shari'ah compliant asset holding structure.
- Assisting a very substantial Gulf based family office with the establishment of a Shari'ah compliant investment structure to invest in prime London real estate.
- Dealing with the extension of an existing listed Cayman loan note programme providing a £500m revolving fund facility to finance US and European sports, media and music transactions.
- Advising on the establishment of a £330m fund with approximately 1,500 investors for an FCA regulated sponsor, Tritax Securities LLP, and advice on structuring and acquisition of the fund's assets.
- Advising a new manager on a £50m fundraising for a Guernsey closed-ended qualifying investor fund.
- Advising on the formation of a US\$500m collective investment scheme allowing investors the opportunity to invest in the office, marina and shopping centre sectors in a number of Caribbean islands through a BVI structure.
- Advising on the acquisition of a portfolio of hotels from LR Economy Hotels Limited for a consideration of c. £70m via a collective investment scheme for an established unit trust client.

# Testimonials

“They're good: there are things that they are very well placed to advise on. They can also pull together other advisers and elements, which is key for us.' Ella Leonard is able to handle a variety of funds matters, including those with Islamic finance elements, thanks to her previous experience working in the Middle East. She works regularly for major corporations and is often called upon to act in real estate-related transactions.”

*Chambers UK 2015*

“Fantastic team – very proactive – they are big on their wider network and they bring more to the table than pure legal service'. 'A highly professional and cohesive firm

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providing the necessary support from other departments to produce a rounded service at a reasonable price.’ Ella Leonard was mandated by Al Anwa to advise on the refinancing of Elm House for £10 million. She is described as ‘a delight to work with’, and ‘excellent – very practical in approach and sympathetic to clients’ needs’.”

*Chambers UK 2014*

“This firm has extensive experience in real estate funds work in both onshore and offshore jurisdictions, and has also developed expertise in alternative investments and unregulated funds. Clients find that it offers a committed, personalised service: ‘They come across as something of a boutique firm and one which is very loyal to long-standing clients’. Ella Leonard has a background in corporate law ensuring that she is able to advise clients on corporate structuring as well as M&A work. She also has expertise in Islamic finance law, often working with Middle Eastern clients. Clients find that ‘she is excellent and has good market and regional knowledge’.”

*Chambers UK 2013*

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