

## Melissa Needham

### Senior Associate



T: +44 (0)20 3036 7320  
M: +44 (0)7507 481071  
F: +44 (0)20 3036 7820  
E: [mneedham@fladgate.com](mailto:mneedham@fladgate.com)

## Overview

Melissa Needham is a senior associate in the corporate department at Fladgate.

She specialises in private mergers, acquisitions and investments.

Melissa acts for a number of clients across industries ranging from real estate to car manufacturing, but she has particular expertise in the consumables sectors, including travel, leisure and retail.

An example of the transactions on which she has advised is acting for an offshore trust in connection with the acquisition of Camden Lock Market from Brockton Capital, placing Camden's famous Stables Market and Lock Market in single ownership.

Melissa was described as being a rising star in industry publication The Lawyer's "New Faces" feature. She was profiled in the article, which listed 30 of the most talented and promising legal practitioners in the UK. In that article Melissa was also described as a "*future star in the mid-market corporate arena*".

## Experience

- Advising an offshore trust in connection with the acquisition of Camden Lock Market from Brockton Capital, placing Camden's famous Stables Market and Lock Market in single ownership.
- Advising the shareholders of the Magal Group, an industry leading automotive component and system supplier, on its sale to Arlington Industries, a Cartesian Capital Group backed supplier to the automotive and aerospace sectors.
- Advising Hush on its acquisition of Haché, the multi-award winning gourmet

## Expertise

### Corporate law

- Corporate Real Estate
- Mergers & Acquisitions
- Private Equity & Venture Capital

## Industry

Owner Managed Businesses  
Hotels

## Location

Fladgate LLP  
16 Great Queen Street  
London  
WC2B 5DG

## Contact Us

T: +44 (0)20 3036 7000  
F: +44 (0)20 3036 7600  
E: [fladgate@fladgate.com](mailto:fladgate@fladgate.com)  
DX: 37971 Kingsway

burger group.

- Advising the shareholders of Compact Media Group, an independent rights administrator and distributor of royalties for television, film and music, on the investment by Lyceum Capital in the business.
- Advising Privet Capital on the acquisition of Cash Processing Solutions Limited, one of the market leaders in providing cash processing hardware, software and associated services used in banknote processing, from De La Rue Plc.
- Advising the shareholders of TotalStay Group, a major accommodation provider to wholesale, retail and consumer markets, on its sale to JacTravel, a leading B2B hotel accommodation wholesaler and provider of inbound travel services, leading to a combined group with an annual turnover in excess of £360m.
- Advising on the sale of music publisher Big Life to Universal.
- Acting for the vendors (being companies controlled by funds managed by Downing LLP) on the sale of Hoole Hall Hotel and Spa, Chester, a Double Tree by Hilton hotel (one of the north west of England's leading luxury hotels).
- Advising on the acquisition of Bridge Management Training and Bridge Partnership Australia Pty Ltd from The Chartered Institute of Personnel and Development.

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